

NORDHAVEN QUARTERLY SOFTWARE REPORT

Inclusion criteria

Target geographies



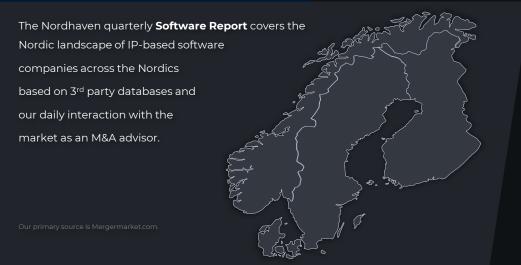
Target company must have the **majority of operations** in the Nordics

Proprietary

SaaS

Software

Data acquisition and market intelligence



¹Consultancies, IT-services and resellers are not included. Neither are media and gaming software with significant content creation. Hardware-oriented business models with significant COGS have been excluded. Minority transactions, IPOs or transactions that do not create a "change-of-control" situation have also been excluded. Transactions below 5 USDm (known or assumed deal value) have not been included.



- Nordhaven identified 41 software transactions in Q2 2025 in the Nordic region. This is a significant increase from previous quarters, and it represents the highest identified deal volume since Q2 2022.
- Norway was the most active country in terms of deal volume, followed by Sweden and Denmark.
- Deal volume in the last twelve months (Q3 2024 Q2 2025) counts 133 transactions, with Q2 2025 largely contributing to the 20% increase from Q3 2023 Q2 2024.
- During Q2 2025, approximately 68% were acquired by private equity, either as platforms or add-ons. The remaining 32% were acquired by trade buyers.
- Listed international software companies are trading at a median EV/Sales 2025e of 7.1x. This is the same as in Q1 2025. Listed Nordic software companies are trading at a median EV/Sales 2025e of 4.4x, an increase from 3.3x in Q1 2025.



Number of **Nordic** software transactions³







Transactions in **Q2 2025**



Median EV/SALES 2025e¹ **Nordic** software companies

133

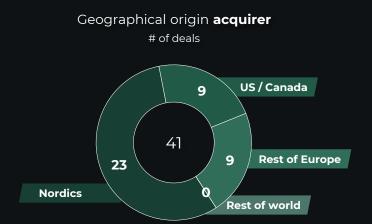
Transactions in Last twelve months

- Private equity buyers (including both platform and add-on acquisitions) represented ~68% of the deal volume in Q2 2025, a slight decrease from ~75% of deal volume in Q1 2025 and ~78% in Q4 2024.
- In Q2 2025, Norway recorded 13 transactions, up from 7 in Q1, representing the highest activity among the Nordic countries. Sweden and Denmark each registered 11 transactions, while Finland registered 5.
- Nordic buyers' share of total transaction volume decreased from 66% in Q1 2025 to 56% in Q2 2025. This is still higher than the 53% share observed in Q4 2024. North American buyers comprised 22% of the deal volume in Q2 2025. Transactions involving other European buyers outside of the Nordic countries comprised 22% Q2 2025, an increase from 16% in Q1 2025.



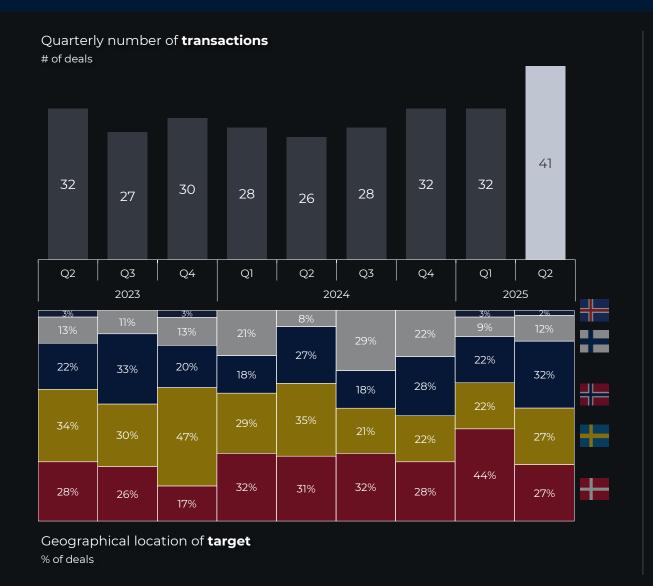


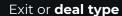




NORDIC SOFTWARE TRANSACTIONS

Quarter-over-Quarter (QoQ) development Q2 2023 – Q2 2025





% of deals



Acquirer's region

% of deals

SELECTED TRANSACTIONS DURING Q2 2025

See appendix 1 for full Q2 2025 selection

Target		Description	Revenues 2024 ¹ (EURm)	Seller	Acquirer	
V oyado	+	Provider of a customer experience platform for retailers	66	verdane	Viking	
Omada	+	Provider of identity governance and administration software	47	$rac{CVC}{GRO_{ ext{Fund}2}}$	Kirk Kapital G R O _{Fund 3}	+
Danelec	+	Provider of maritime data solutions	44	verdane	GII	
(H) OPTO SCALE	#	Developer of underwater camera systems and AI software	8	*SWEN CAPITAL PARTNERS SKAGERAK CAPITAL	INSIGHT.	
documaster	#	Provider of cloud-based archiving and information management solutions	7	SUMMAEQUITY	MAIN CAPITAL PARTNERS	
▲ ARITMA	#	Provider of automated payment and bank integration solutions	4	Private	MAIN CAPITAL PARTNERS	
profilbase	#	Provider of business performance management software	4	Private	* HYPERGENE	•
Contractbook	+	Provider of a contract lifecycle management platform	N/A	Private	scrive.	•



SELECTED NORDIC SOFTWARE DE-LISTING MULTIPLES

Backward-looking multiples in recent public take-over bids in the Nordics

Target	Description	Exit multiple ¹ (EV/SALES)	Date	Premium ²	Acquirer	
Fortnox	SaaS company that develops, sells and delivers cloud-based software for business administration for SMEs	3	4.7x Q1 2025	38.8%	IE Q T [*]	+
⊿ momentum	SaaS company that develops, sells, and implements cloud-based systems for property management and energy	14.8x	Q2 2022	+71.4%	77) Aareon	
	Norway-based company engaged in developing software for management and documentation of chemicals	8.5x	Q2 2022	+68.5%	Apax PARTNERS	
PENN30°	Provides a platform for signing and KYC workflow	5.8x	Q4 2024	+109.9%	✓ VISM∧	+
	Norway-based provider of e-tendering SaaS-solutions	5.6x	Q2 2022	+109.7%	THOMABRAVO	
	Norway-based business software and solutions for the energy, power grid and infrastructure markets	4.0x	Q3 2024	+50.5%	4() generation Advent International	
efecte	Finland-based IT Service Management software provider	3.9x	Q1 2024	+90.8%	MATRIX42 ³	
CODEMILL	Develops, sells and delivers cloud-based vide editing and media management solutions fo the media and entertainment industry		Q1 2025	53.3%	ATELIERE	40000 Paris
PLAY MAGNUS GROUP OF COMPANIES	Norway-based provider of chess training app	os 2.9 x	Q3 2022	+28.5%	Chess.com	#
	Norway-based company providing Contract Management Software and IFRS 16 Software for businesses in Europe	2.8x	Q3 2022	+60.0%	◇ VISMA	#
Heeros	Provider of financial management software	2.6x	Q4 2024	+51.6%	accoun+or	
	Media	n 4.0x				
	Mea	n 8.1x				



Large cap (EV >500 EURm)

Company	pany HQ EV EUR million			EV/Sales ¹			EV/EBITDA ^{1,2}		Sales	Growth	(YoY)	EBITDA (%)		%)
		EUR million	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e
truecaller	+	1,982	11.9x	10.5x	8.5x	26.6x	26.4x	19.4x	8%	13%	24%	45%	40%	44%
Ø ∨ITec	+	1,895	6.4x	5.8x	5.5x	18.9x	15.3x	14.1x	20%	10%	6%	34%	38%	39%
The Qt Company	(1,386	6.6x	6.1x	5.3x	18.6x	18.2x	14.9x	16%	8%	16%	36%	34%	35%
yubico	+	1,007	4.8x	4.3x	3.6x	24.1x	24.4x	17.2x	27%	12%	20%	20%	18%	21%
C BRAIN	+	568	15.8x	13.8x	11.1x	37.4x	36.5x	26.7x	12%	15%	25%	42%	38%	41%
lime₽	+	512	8.3x	7.7x	6.8x	27.1x	24.7x	21.5x	19%	9%	13%	31%	31%	32%
Median (large cap))	1,196	7.5x	6.9x	6.1x	25.3x	24.6x	18.3x	17%	11%	18%	35%	36%	37 %

Mid cap (EV 200–500 EURm)

Company	mpany HQ EV EUR million			EV/Sales ¹			EV/EBITDA ^{1,2}		Sales Growth (YoY)			EBITDA (%)		
		EUR million	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e
F-Secure.		487	3.3x	3.3x	3.2x	9.2x	9.6x	9.1x	12%	1%	3%	36%	34%	35%
]pexip[#	482	5.1x	4.6x	4.2x	27.7x	18.0x	15.5x	13%	11%	10%	18%	26%	27%
မှာြ SmartCraft	#	366	8.5x	7.5x	6.8x	22.9x	20.8x	17.3x	27%	13%	11%	37%	36%	39%
§ admɪcom		258	7.3x	6.8x	6.0x	21.6x	21.1x	16.8x	4%	7%	12%	34%	32%	36%
💢 nordhealth	#	231	5.2x	4.4x	3.9x	72.9x	57.8x	25.7x	26%	16%	15%	7 %	8%	15%
smart eye	+	219	6.9x	5.5x	2.6x	NM	NM	5.7x	17%	26%	108%	-23%	5%	46%
Median (mid cap)		312	6.0x	5.0x	4.0x	22.9x	20.8x	16.2x	15%	12%	12%	26%	29%	36%

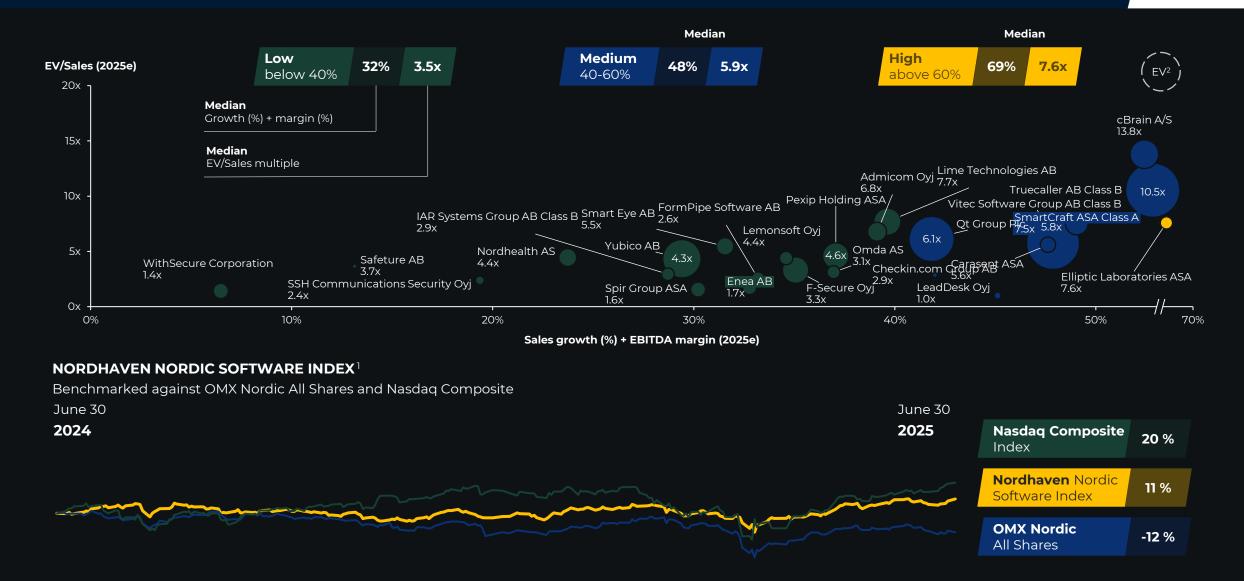
Small cap (EV <200 EURm) (1/2)

Company	npany HQ EV EUR million		EV/Sales ¹			EV/EBITDA ^{1,2}			Sales Growth (YoY)			EBITDA (%)		
		EUR MIIIION	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e
CARASENT	+	173	7.0x	5.6x	4.9x	99.0	25.4x	17.4x	12%	26%	15%	7 %	22%	28%
W / T H°	•	170	1.5x	1.4x	1.3x	NM	40.5x	16.0x	6%	3%	7%	-1%	4%	8%
♦ Spir	#	164	1.7x	1.6x	1.5x	16.1x	8.4x	7.5x	7%	12%	3%	11%	18%	20%
ENEA	+	142	1.8x	1.7x	1.6x	5.5x	5.6x	5.2x	-1%	2%	5%	32%	30%	32%
lemonsoft •	•	134	4.6x	4.4x	4.2x	17.8x	15.0x	15.3x	10%	5%	5%	26%	29%	28%
Formpipe.	+	130	2.8x	2.6x	2.4x	13.9x	10.0x	8.0x	1%	8%	8%	20%	25%	29%
Omda	#	127	3.5x	3.1x	3.0x	24.1x	13.0x	10.3x	3%	13%	5%	15%	24%	29%

Small cap (EV <200 EURm) (2/2)

Company	HQ	EV		EV/Sales ¹			EV/EBITDA ^{1,2}		Sales	Growth	(YoY)	E	BITDA (%	%)
		EUR million	2024 e	2025 e	2026 e	2024 e	2025 e	2026 e	2024 e	2025 e	2026 e	2024e	2025 e	2026 e
●IAR SYSTEMS	+	121	2.8x	2.9x	2.9x	9.2x	8.7x	8.4x	6%	-5%	1%	30%	34%	34%
elliptic labs	#	114	10.3x	7.6x	5.7x	NM	22.8x	12.7x	93%	35%	33%	7%	33%	45%
.‱'ssh		60	2.7x	2.4x	1.9x	42.6x	46.4x	11.4x	9%	14%	27%	6%	5%	17%
) LeadDesk		41	1.3x	1.0x	1.0x	8.7x	6.0x	5.2x	8%	28%	5%	15%	17%	18%
© checkin .com	+	22	3.2x	2.9x	2.2x	20.7x	10.0x	6.0x	-20%	14%	28%	16%	28%	37%
 SAFETURE [°]	+	19	3.7x	3.7x	3.3x	NM	31.3x	22.1x	15%	1%	12%	0%	12%	15%
Median (small ca	p)	127	2.8x	2.9x	2.4x	17.0x	13.0x	10.3x	7 %	12%	7 %	15%	24%	28%
Median (all Nordi	c)	173	4.8x	4.4x	3.6x	21.6x	19.5x	14.9x	12%	12%	12%	20%	28%	32%

EV/SALES valuation (2025e) correlation to sales growth + EBITDA margin (2025e)



SELECTED PUBLICLY TRADED INTERNATIONAL SOFTWARE COMPANIES

(1/2)

Company	HQ	EV			EV/Sales ^{1,2}			EV/EBITDA ^{1,2}		Sale	s Growth	(YoY)	E	EBITDA (%	6)
		EUR billion		2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e	2024 a	2025 e	2026 e
Microsoft			3,178	15.2x	13.2x	11.6x	28.3x	22.9x	20.2x	16%	15%	14%	54%	58%	58%
ORACLE		620		12.7x	10.9x	9.1x	30.1x	20.3x	16.9x	8%	17%	20%	42%	54%	54%
SAP		304		8.9x	8.2x	7.4x	31.9x	26.6x	23.0x	10%	8%	11%	28%	31%	32%
salesforce		221		6.8x	6.3x	5.8x	19.6x	15.0x	13.9x	9%	9%	9%	35%	42%	42%
ın t uıt.		190		13.7x	11.9x	10.6x	48.1x	28.8x	25.2x	13%	15%	12%	29%	41%	42%
servicenow		180		19.3x	16.1x	13.6x	NM	45.9x	37.3x	22%	20%	18%	17%	35%	36%
A Adobe		142		7.8x	7.1x	6.5x	19.0x	14.4x	13.2x	11%	9%	9%	41%	49%	49%
CONSTELLATION SOFTWARE INC.		69		8.0x	6.8x	5.8x	30.0x	25.0x	21.0x	22%	17%	18%	27%	27%	28%
** snowflake		62		20.2x	16.2x	13.2x	NM	NM	98.6	× 29%	25%	23%	-34%	12%	13%
workday.		51		7.1x	6.3x	5.6x	73.7x	19.7x	16.8x	17%	13%	13%	10%	32%	33%

SELECTED PUBLICLY TRADED INTERNATIONAL SOFTWARE COMPANIES

(2/2)

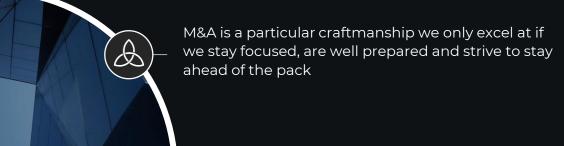




What we believe in

B

B



We admire founders and love technology – that is also our own heritage

We seek added value for our clients through identifying and arguing for strong business logic and strategic rationale in the deals that we advise

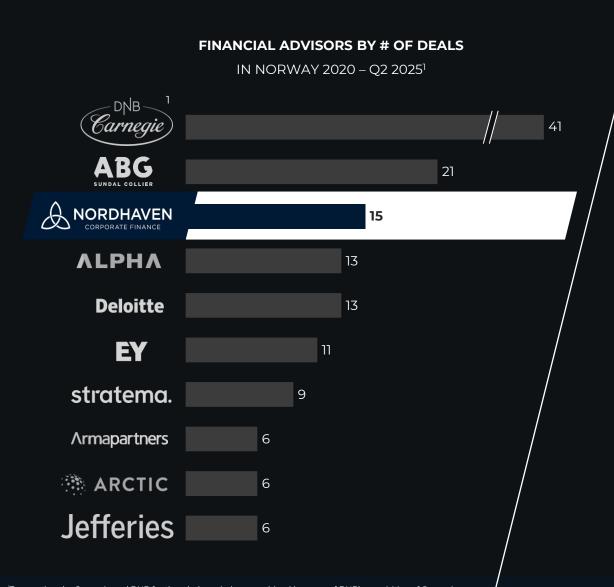
~10 +250 +25Professionals Transactions advised Years in the market

Core sector expertise



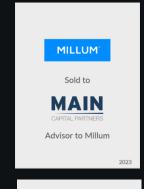
A LEADING SOFTWARE M&A SPECIALIST IN NORWAY

SELECTED RECENT TECH DEALS





















APPENDIX 1: LIST OF IDENTIFIED NORDIC SOFTWARE TRANSACTIONS Q2 2025 (1/3)

#	Target company	Target country	Bidder	Sponsor	Bidder geography	Month ¹	Deal type
1	Surveypal Inc	Finland	Constellation Software Inc; Volaris Group Inc.		US / Canada	June	Trade buyer
2	Targit A/S	Denmark	Forterro Sweden AB	Partners Group	Rest of Europe	June	PE - Add-on
3	Flekaskil ehf	Iceland	Visit Group International AB	PSG Equity	Nordics	June	PE - Add-on
4	Voyado Holding AB	Sweden	Viking Global Investors LP		US / Canada	June	PE - Platform
5	OnlinePOS AS	Denmark	Everfield UK Ltd		Rest of Europe	June	PE - Platform
6	Contractbook A/S	Denmark	Scrive AB	Vitruvian Partners	Nordics	June	PE - Add-on
7	Digiseg ApS	Denmark	Hawk Infinity AS		Nordics	June	PE - Platform
8	Telaris AS	Norway	Monterro Fund Management AB		Nordics	June	PE - Platform
9	Planacy AB	Sweden	Monterro Fund Management AB		Nordics	June	PE - Platform
10	Satvision Software AS	Norway	Hawk Infinity Software AS		Nordics	June	PE - Platform
11	Twirl Data AB	Sweden	Modal AB		US / Canada	May	Trade buyer
12	Genus AS	Norway	AddNode Group AB		Nordics	May	Trade buyer
13	Projektportalen AB	Sweden	Monterro Fund Management AB		Nordics	May	PE - Platform
14	Documaster AS	Norway	Main Capital Partners BV		Rest of Europe	May	PE - Platform
15	BD Smart Forsyning	Denmark	Kamstrup A/S		Nordics	May	Trade buyer
16	FinMeas Oy	Finland	Stockholm Nordtech Group AB		Nordics	May	PE - Add-on



APPENDIX 1: LIST OF IDENTIFIED NORDIC SOFTWARE TRANSACTIONS Q2 2025 (2/3)

#	Target company	Target country	Bidder	Sponsor	Bidder geography	Month ¹	Deal type
17	GroupTalk Sweden AB	Sweden	AddSecure AB	Castik Capital	Nordics	May	PE - Add-on
18	Profitbase AS	Norway	Hypergene AB	Thoma Bravo	Nordics	May	PE - Add-on
19	CML Automation Oy	Finland	Prohoc Oy		Nordics	May	Trade buyer
20	Fonn Ltd	Norway	Access UK Ltd	HG & TA Associates	Rest of Europe	May	PE - Add-on
21	TLab West AB	Sweden	Primotech Group AB		Nordics	May	Trade buyer
22	Aritma AS	Norway	Main Capital Partners BV		Rest of Europe	May	PE - Platform
23	PSA Solutions AS	Norway	Norvestor Equity AS		Nordics	May	PE - Platform
24	Optoscale AS	Norway	Insight Venture Management LLC		US / Canada	May	PE - Add-on
25	Danelec Marine A/S	Denmark	Gaztransport & Technigaz SA		Rest of Europe	May	Trade buyer
26	Placewise AS	Norway	Constellation Software Inc; Total Specific Solutions BV		US / Canada	May	Trade buyer
27	Omada A/S²	Denmark	Kirk Kapital A/S; GRO Capital A/S		Nordics	April	PE - Platform
28	Mo2tion Technology Innovation ApS	Denmark	Mrs Sporty GmbH		Rest of Europe	April	Trade buyer
29	MapsPeople A/S ³	Denmark	Apex Group Technologies Inc	Round13 capital	US / Canada	April	PE - Add-on
30	Joisto Group Oy	Finland	Smartcomms SC Ltd; Medallia Inc	Accel-KKR	Rest of Europe	April	Trade buyer
31	Coana ApS	Denmark	Socket Inc		US / Canada	April	Trade Buyer
32	Vemendo AB	Sweden	Pointsharp AB	Main capital	Nordics	April	PE - Add-on



APPENDIX 1: LIST OF IDENTIFIED NORDIC SOFTWARE TRANSACTIONS Q2 2025 (3/3)

#	Target company	Target Country	Bidder	Sponsor	Bidder geography	Month ¹	Deal type
33	SuperOffice ASA ²	Norway	Axcel Management AS		Nordics	April	PE - Platform
34	Falcony	Finland	WeKomply ApS	VIA Equity	Nordics	April	PE - Add-on
	Huddlestock Investor Services AS; Huddlestock Technologies AB; Huddlestock AB	Norway	Done ai Group AB		Nordics	April	Trade Buyer
36	Systecon AB	Sweden	Monterro Fund Management AB		Nordics	April	PE - Platform
37	Domos Latency Management	Norway	CUJO LLC		US / Canada	April	Trade Buyer
38	Industrial & Financial Systems AB ³	Sweden	HgCapital LLP		Rest of Europe	April	PE - Platform
39	Q-Matic Sweden AB	Sweden	Valsoft Corp Inc		US / Canada	April	PE - Platform
40	Tachografservice A/S	Denmark	Progrits AB	Axcel	Nordics	April	PE - Add-on
41	Bolago AB	Sweden	Allshares	Bregal	Nordics	April	PE - Add-on



APPENDIX 2: COMPANIES PLOTTED ON REGRESSION

(1/2)

Ticker	Company	Listed country	Short description
VIT.B-SE	Vitec Software Group AB	Sweden	Develops and delivers software solutions
YUBICO-SE	Yubico AB	Sweden	Wholesales computers and software
QTCOM-FI	Qt Group Plc	Finland	Develops software tools
TRUE.B-SE	Truecaller AB	Sweden	Develops and operates a mobile application for verifying contacts and blocking unwanted communication
FSECURE-FI	F-Secure Oyj	Finland	Provides consumer and cyber security services
CBRAIN-DK	cBrain A/S	Denmark	Provides information technology services
LIME-SE	Lime Technologies AB	Sweden	Develops customer relationship management systems
SMCRT-NO	SmartCraft ASA	Norway	Provides SaaS solutions to SME's in the construction sector
PEXIP-NO	Pexip Holding ASA	Norway	Offers video conferencing platform and digital infrastructure
ADMCM-FI	Admicom Oyj	Finland	Develops and delivers enterprise resource planning systems for the building services engineering, energy and construction sectors and the industry
SEYE-SE	Smart Eye AB	Sweden	Develops and sells products for eye tracking
ENEA-SE	Enea AB	Sweden	Develops software for telecommunication and cyber security
SPIR-NO	Spir Group ASA	Norway	Operates as a holding company whose subsidiaries provides digital solutions based on real-estate data and critical software



APPENDIX 2: COMPANIES PLOTTED ON REGRESSION

(2/2)

Ticker	Company	Listed country	Short description
IAR.B-SE	IAR Systems Group AB	Sweden	Provides software development services for programming of processors
WITH-FI	WithSecure Corporation	Finland	Provides internet and mobile security software
CARA-SE	Carasent ASA	Sweden	Develops cloud-based EHR and platform solutions for health sector
LEMON-FI	Lemonsoft Oyj	Finland	Develops enterprise resource planning software for small and medium-sized companies
FPIP-SE	FormPipe Software AB	Sweden	Provides and develops software products and solutions to capture, structure, and distribute information flows
ELABS-NO	Elliptic Laboratories ASA	Norway	Manufactures virtual security sensors for laptops, computers and hardware devices
SSH1V-FI	SSH Communications Security Oyj	Finland	Provides security software solutions
OMDA-NO	Omda AS	Norway	Provides software for healthcare
LEADD-FI	LeadDesk Oyj	Finland	Develops intelligent software for sales and customer services
CHECK-SE	Checkin.com Group AB	Sweden	Provides software solutions to connect with brands and service online
SFTR-SE	Safeture AB	Sweden	Provides mobile-based security services
NORDH-NO	Nordhealth AS	Norway	Develops products for digital healthcare





Questions regarding this report can be directed to one of the following team members

